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R 050159Z MAR 76 FM SECSTATE WASHDC TO AMEMBASSY BOGOTA

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E.O. 11652: N/A

TAGS: BENC, CO

SUBJECT: PETROCHEMICAL PROJECTS

REF: 75 BOGOTA A-108

WOULD APPRECIATE FURTHER INFORMATION ON FOLLOWING PETRO-CHEMICAL PROJECTS WHICH APPEAR TO BE AT OR APPROACHING THE STAGE WHERE U.S. DESIGN/CONSTRUCTION FIRMS SHOULD BE ACTIVELY PURSUING CONTRACTS:

- 1. EXPANSION OF FERTICAL FACILITIES: HAS ECONOMIC STUDY BEEN COMPLETED? (WOULD BE HELPFUL IF EMBASSY COULD OBTAIN COPY AND FORWARD TO COMMERCE/MEPD). WHEN WILL DESIGN/CONSTRUCTION SERVICES BE SOUGHT? ANY U.S. COMPANY INVOLVEMENT TO DATE? NAME AND ADDRESS IMPLEMENTING OFFICE.
- 2. UPGRADING OF BARRANCABERMEJA INDUSTRIAL COMPLEX: STATUS OF EVALUATION OF ENGINEERING BIDS INCLUDING NAMES OF U.S. AND FOREIGN BIDDERS. ASSESSMENT OF U.S. UNCLASSIFIED UNCLASSIFIED

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POSITION WITH RESPECT TO FOREIGN COMPETITION. EMBASSY SUGGESTIONS ON ANY USG OR U.S. COMPANY ACTIONS WHICH

COULD FAVORABLY INFLUENCE AWARD TO U.S. COMPANY.

- 3. GUAJIRA AMMONIA PLANT: STATUS OF ECONOMIC STUDIES. EMBASSY'S ESTIMATE OF TIMING FOR PREQUALIFICATION AND/OR TENDERING OF DETAILED ENGINEERING CONTRACTS. (EMBASSY SHOULD KEEP IN MIND THAT BECHTEL MAY HAVE INSIDE TRACK ON ENGINEERING, IF THEY ARE INTERESTED.)
- 4. CARTAGENA HDPE PLANT: ARE STUDIES BEING PERFORMED OR IS STUDY CONTRACT STILL OPEN? WILL COLOMBIANS SEEK INVESTMENT PARTNERS? ANY OTHER DETAILS ON TIMING OF PROCUREMENT OF DESIGN/CONSTRUCTION SERVICES. NAME AND ADDRESS OF IMPLEMENTING OFFICE.
- 5. CALI DMT PLANT: SAME AS 4 ABOVE.
- 6. ANDEAN PACT ASSIGNMENTS: PLANS FOR IMPLEMENTATION OF ASSIGNED PRODUCTION FACILITIES. INFO ON PROCUREMENT OF ENGINEERING SERVICES TO PERFORM PREINVESTMENT AND/OR FEASIBILITY STUDIES. NAMES AND ADDRESSES OF RESPONSIBLE OFFICES. ANY OTHER DETAILS ON CAPACITY, LOCATION, TIMING OF INDIVIDUAL PROJECTS. KISSINGER

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